



CHAPIN[®]
CONNECTIONS

Employee Newsletter | Spring 2023

Campbell's Corner

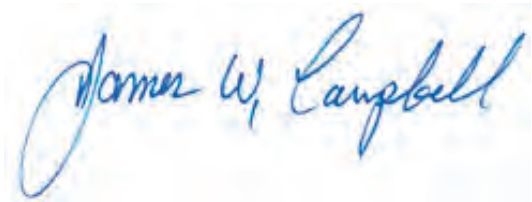
Spring has finally sprung! Sales have picked up appreciatively. We have a lot of units to build and ship before August 31st!

The robotic automation, and auto-printing, have been really paying off! Many days we are running in the 90th percentile for efficiency.

As a whole, the overall volume Chapin can produce has doubled in the last two years. We continue to move forward despite the economic uncertainty. We have been here for 139 years and we are not about to stop now. There is plenty more business out there that will keep up growing for another century.

In the summer of 2024 (June 15th) we will be having a grand celebration to commemorate our quadricentennial (140 years). Many of you were not here when we celebrated Chapin's quassiquicentennial (125 years), which was the longest word I knew until the 140th.

This event will be similar to the 125th, but an even bigger and better event as we invite all Chapin employees from all our plants across the U.S.



CELEBRATING 140 YEARS 1884-2024 CHAPIN

CELEBRATE WITH US
A little of the past.
A whole lot of fun in the present.
Our hopes for the future.

Going places few have been.

SAVE THE DATE
JUNE 15, 2024



GOT A GRADUATE?

If you have a child or grandchild graduating this year, we'd like to include them in the Summer Newsletter! Please submit pictures to HR. *Thank you!*

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CHAPIN® CLARENCE

CONNECTIONS



Here in Western New York, the weather seems to have finally hit the turning point and Spring seems to be in full bloom. And, as with every year for us out in the Clarence Division, that means turf season is in full swing. From building our staple units the 8620B and 8622B tow-behind units, to the bucket-style 82050c, turf season is upon us! This is the time of year where we start to come off of the busy salt season and collect ourselves with making sure everything is correct inventory-wise and schedule-wise as we work our way through the spring season and start early preparations for next year's salt season.

Along with that we have some of our full time employees hitting some milestones out here for their tenure here. Lou Scinta and Dan Matthews have both reached 5 years full time out here and Connor Baker and Ryan Farewell have both reached 7 years full time this spring. These are some of the core members of our group out here helping to make sure we can deliver the best product for our customers.

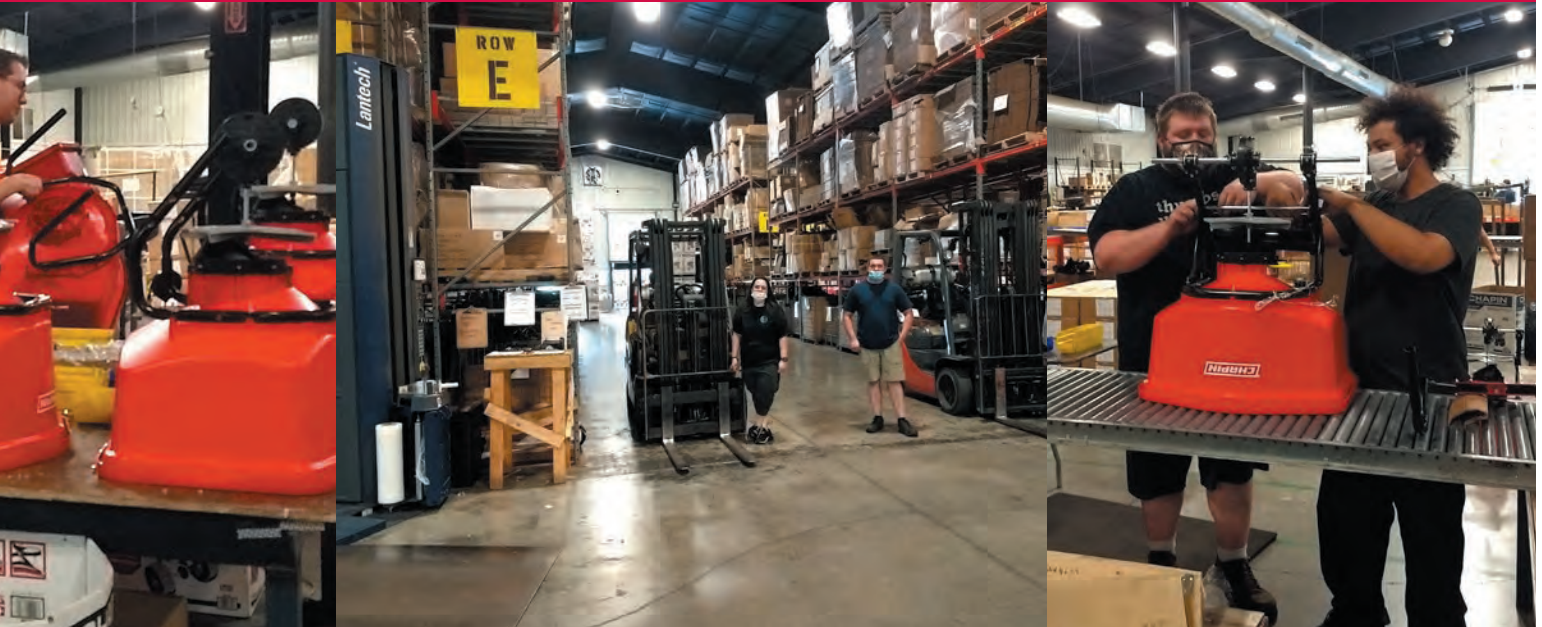


NEW DOOR GRAPHICS INSTALLED TO WELCOME EMPLOYEES AND VISITORS

The Chapin Marketing team recently installed new window graphics to the front entrance of the Clarence Facility, cleaning up a mish-mash of signage and presenting employees and visitors alike with a cleaner, more consistent brand image. Nice job!

News & Updates from our Chapin Manufacturing location in Clarence, New York

by Skyler Baker



With spring here and after another disappointing season from the Buffalo Bills, the work floor is filled with talk about what the bills are going to do in the upcoming NFL draft. With the majority of people here from Western New York, there is a lot of Bills talk daily on who everyone thinks the Bills should take in the draft: WR, RB or offensive lineman. It leads to a lot of debates amongst the people out on the floor, especially the diehard fans like Lou and Dan. These discussions help them get through the lull of having no football to watch and with the draft right around the corner the talks here have been heating up after seeing what is on the big board to draft.

That's all the updates for Clarence this time around, next time look forward to another employee spotlight as we talk to our most senior member here in the Clarence division Robert Wittmeyer.



Chapin presents one share of Disney stock to each employee baby upon their arrival

WELCOME!



Anthony James Carlson,
born January 19, 2023
Parents: Anthony Carlson
and Carlea Lang

*"We keep moving forward, opening new doors,
and doing new things, because we're curious
and curiosity keeps leading us
down new paths."*



I thought this would be a good time to discuss quality and what it means.

The textbook definitions:

1. The standard of something as measured against other things of a similar kind; the degree of excellence of something.
2. A distinctive attribute or characteristic possessed by someone or something.

Those definitions are both very accurate but it is just a start. Here at Chapin we also have our definition which can be found in our policy statement shown to the right.

This has been the driving force for how Chapin has approached our business since the beginning.



Meet or Exceed Customer Expectations!

That statement cannot be more true: meet and exceed expectations for our customers. But who are our customers? The answer: every employee of Chapin is our customer.

When you take the approach that everyone is customer and strive for excellence, you can truly ensure the person who buys our products is receiving the best product possible.

The processors need to understand their customers are the operators on the line, they deserve a perfect part free of defects, to the trimmer who preps the bottle to send down the line needs to ensure the printer is getting nothing but the best. To the printer who ensures the appearance exceeds expectations, to the final packer who ensures it is packed neatly with all the components exactly as

by Doug Platt



stated. But it does not stop there. Shipping has to perform their functions to ensure it is shipped correctly and on time as expected. That is just a small glimpse into what goes into quality. Every person in every department plays a role to ensure our final customer gets what they expect. No matter what job you do, you have an internal customer that deserves the best, so they can supply the best to their customer.

For us to achieve this everyone involved has to take ownership, make it a core value and strive for nothing but the best. Quality is not just going to take care of itself. Quality has to be a concerted effort by all; quality cannot have a day off.

Quality is not just about offering a product or service the meets standards, it is about the reputation you gain for consistently delivering and ensuring the best. Stay focused, take ownership, and take pride in your work. Quality does not get a day off.



MURAL INSTALLED IN DANVILLE FACILITY LOBBY

The Danville Facility recently had a large mural installed in the main lobby. This mural is an extension of the Chapin "Culture of Excellence" effort seen last year in Batavia. The purpose is to reinforce the positive "can do" attitude found among our employees.

Additional renovations to the lobby in Danville are ongoing.



Sales have been steadily increasing at Heath throughout the year and continue to be strong in the Spring. Suet and seed cake sales have been strong and consistent, and we anticipate some growth in the consumable category.

Heath is well positioned to be successful during the Purple Martin Season. Spring flag orders have been shipped and should be hitting retail markets, with summer flags right around the corner. The Gamekeeper line is now available on Heath website, and on Amazon. Our two gallon chicken feeders, chicken waterers, and chicken dribblers are getting some traction on Amazon with growing interest in retail.

The sales team is running great promotions for feeders, houses and accessories, and is starting to see positive results. The Heath Operations team is working hard to support the sales team, and provide customers with exceptional service.

Heath New Hires:

Anthony Ferris, Office Administrator
Dan Gallegos, Process Operator
Dustin Glombowski, Assembly Material Handler
Jason Diebel, Driver / Material Handler
Joe Gonzalez, MFG Material Handler 1st Shift
Jon Bryant, Plant Superintendent
Noah Larks, Assembly Packer
Roxanne Smith, MFG Packer 1st Shift

Heath Anniversaries:

Brian Price, 2 years
Steve Murphy, 3 years
Brad Harris, 1 year

Happy Birthday:

Dustin Glombowski, March 4
Joel Stein, March 11

News & Updates from our Heath Manufacturing location in Coopersville, Michigan

by Ken Daly & Steve Hickey



Watch for the introduction of the updated seed cake line and the new art that will be coming to markets near you in early summer.



Stack 'M's



2 lb. seed cakes

7 oz. seed cakes

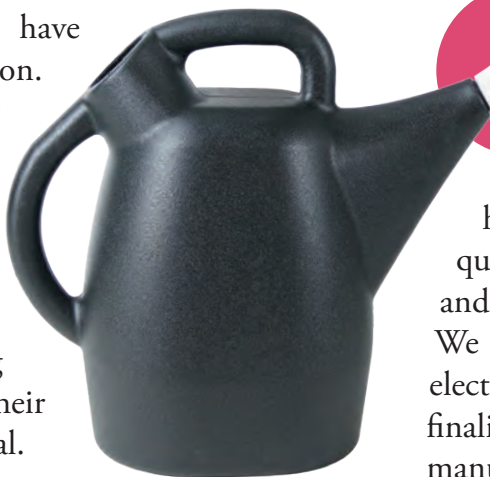


CHAPIN OHIO

CONNECTIONS



CCM has been working hard at the product launches that have been handed to us. After a great collaborative effort between Batavia and CCM, the watering cans have been launched. The molds and cutting fixtures have performed well which in turn has produced a high quality product. The first shipments of the watering cans have been sent out and already have started to sell on Amazon. With this product made completely out of recycled material, CCM will be able to buy recycled material from both Kentucky and Batavia, helping both plants reduce their levels of unused material.



CCM has also started producing the blow molded tanks for the 8 gallon ATV. This has also been a collaborative effort between the Batavia site and CCM. The modifications to the part design and the mold have made large repeatability

improvements when running production. The cutting fixtures have been made and work well. We have tested the assembly and provided feedback.



Orders have been placed for the finished part. The product launch for the two 8 gallon items is expected for April.

The 2 gallon electric sprayer has also been in the works this past quarter. We have trialed this mold and made cutting fixtures for this. We have trialed the assembly for this electric sprayer. The artwork is being finalized and we will also trial the manual printer on this bottle when the screens are available. The manual printer is a new piece of equipment for us. We will be relying heavily on the team that has transferred from Batavia to CCM for their manual printing expertise.



News & Updates from our Chapin Custom Molding location in Elyria, Ohio

by Michael Wolfert



The cone printer has been working well for us. We have been busy printing many different item codes on the 1609706015 bottles for KY. It has been found that we also will be able to print cylindrical bottles on this piece of equipment. CCM has been working with Jim Dillon, and he has been helping get the changeover items we need to make this happen. We are anticipating that with these changeover items we will be able to additionally print the 16oz bottles at our facility.

Oil pans have started production again. This is good news for all locations. This is also another part that is running with 100% recycled material. Any of the parts that CCM is running this way allows us to buy regrind from both NY and KY locations. We have achieved a high level of confidence throughout this run which is also allowing us to streamline the cell.

The CCM maintenance team has been working hard at updating the controller for press 27 (pictured above on the right). The old Maco 8000 controller has been replaced with the Allen Bradley controller. This allowed the maintenance team an opportunity to also

fix all of the hydraulic leaks with new hoses and hose connections. They made new doors and repaired and straightened the door shrouds, upgraded the airlines and manifolds, and painted the press.

Lastly, we have gone through our second ISO 9001-2015 surveillance audit. This was a one day audit that went very well. The auditor was impressed with the system that is in place and how well it has been maintained by Melissa Brown. There were not any findings throughout the audit. There were 5 OFI's that have been reviewed in our management review meeting. Some of these OFI's had actions taken against them and others were reviewed and decided that no actions were required. We confirmed to the auditor, through this audit and evidence provided, that the management system conforms with all the requirements to keep our certification as an ISO 9001-2015 certified company.

CHAPIN® LIDHJE

OHIO



CCM ka punuar shumë në prezantimet e produkteve që na janë dorëzuar. Pas një përpjekjeje të madhe bashkëpunimi midis Batavia dhe CCM, ujitëset janë hedhur në treg. Format dhe pjesët e prera kanë performuar mirë, gjë që nga ana tjetër ka prodhuar një produkt me cilësi të lartë. Dërgesat e para të ujitëseve janë dërguar dhe tashmë kanë filluar të shiten në Amazon.

Me këtë produkt të bërë tërësisht nga materiali i ricikluar, CCM do të jetë në gjendje të blejë materiale të ricikluara si nga Kentaki ashtu edhe nga Batavia, duke i ndihmuar të dyja fabrikat të zvogëlojnë nivelin e materialit të papërdorur.

CCM gjithashtu ka filluar prodhimin e rezervuarëve të derdhur me goditje për ATV-në 8 gallon. Kjo ka qenë gjithashtu një përpjekje bashkëpunuese midis sitit Batavia dhe CCM. Modifikimet në dizajnin e pjesës



dhe kallëpit kanë bërë përmirësime të mëdha të përsëritshmërisë gjatë prodhimit. Pajisjet prerëse janë bërë dhe funksionojnë mirë. Ne kemi testuar asamblenë dhe kemi dhënë komente. Janë bërë porosi për pjesën e përfunduar. Hedhja në treg e produktit për dy artikujt 8 gallon pritet në prill.



Spërkatësi elektrik 2 gallon ka qenë gjithashtu në punë këtë tremujor të fundit. Ne e kemi provuar këtë kallëp dhe kemi bërë pajisje prerëse për këtë. Ne kemi testuar montimin për këtë spërkatës elektrik. Puna artistike është duke u finalizuar dhe ne do të provojmë gjithashtu printerin manual në këtë shishe kur ekranet të jenë të disponueshme. Printeri manual është një pajisje e re për ne. Ne do të mbështetemi shumë në ekipin që



Të Reja & Përditësime nga Lokacionet tona të Chapin Custom Molding në Elyria, Ohio

nga Michael Wolfert



është transferuar nga Batavia në CCM për ekspertizën e tyre të printimit manual.

Printeri i konit ka punuar mirë për ne. Ne kemi qenë të zënë me shtypjen e shumë kodeve të artikujve të ndryshëm në 1609706015 shishe për KY. Është zbuluar se ne gjithashtu do të jemi në gjendje të printojmë shishe cilindrike në këtë pjesë të pajisjes. CCM ka punuar me Jim Dillon dhe ai ka ndihmuar në marrjen e artikujve të ndryshimit që na duhen për ta realizuar këtë. Ne po parashikojmë që me këto artikuj ndryshimi do të jemi në gjendje të printojmë gjithashtu shishe 16oz në fabrikën tonë.

Tavat e vajit kanë nisur sërish prodhimin. Ky është një lajm i mirë për të gjitha vendet. Kjo është gjithashtu një pjesë tjetër që funksionon me material 100% të ricikluar. Çdo pjesë që CCM po funksionon në këtë mënyrë na lejon të blejmë ribluarje nga të dy vendndodhjet në NY dhe KY. Ne kemi arritur një nivel të lartë besimi gjatë gjithë kësaj periudhe, gjë që po na lejon gjithashtu të thjeshtojmë pilën.

Ekipi i mirëmbajtjes së CCM ka punuar shumë për të përditësuar kontrolluesin për presën 27 (foto lart

në të djathtë). Kontrolluesi i vjetër Maco 8000 është zëvendësuar me kontrolluesin Allen Bradley. Kjo i dha ekipit të mirëmbajtjes një mundësi për të rregulluar gjithashtu të gjitha rrjedhjet hidraulike me zorrë dhe lidhje të reja të tubave. Ata bënë dyer të reja dhe riparuan e drejtuan drynat e dyerve, përmirësonin linjat ajrore dhe kolektorët dhe lyen presën.

Së fundi, ne kemi kaluar nëpër auditimin tonë të dytë të mbikëqyrjes ISO 9001-2015. Ky ishte një auditim njëditor që shkoi shumë mirë. Audituesi ishte i impresionuar me sistemin që është në vend dhe sa mirë është mirëmbajtur nga Melissa Brown. Nuk ka pasur probleme të gjetura gjatë auditimit. Ishin 5 OFI që janë shqyrtuar në takimin tonë të rishikimit të menaxhmentit. Disa prej këtyre OFI-ve kishin ndërmarrë veprime ndaj tyre dhe të tjerat u shqyrtuan dhe vendosën se nuk kërkohej asnjë veprim. Ne i konfirmuam auditorit, nëpërmjet këtij auditimi dhe dëshmimeve të ofruara, se sistemi i menaxhimit është në përputhje me të gjitha kërkesat për të mbajtur certifikimin tonë si kompani e certifikuar ISO 9001-2015.

PAUL DIBENEDETTO **SHREDS**

by Scott Fisher

Whether you went through Sprayer & Spreader School with him or have just seen him around, many of us know Paul DiBenedetto. Paul has been a vital part of our Quality Lab for over two years now as Lab Technician.

Paul started his career at Chapin as a temporary employee at our facility in Clarence, NY. When he started he spent the day putting together Chapin Spreaders, both turf and salt spreaders. “It was a good time” Paul says. Paul soon became a Chapin employee and moved into a material handling position on a fork truck.

It was not long after that move that Skyler Baker and Bill Campbell found out that Paul had a degree in Engineering. Paul accepted a position in the Engineering Department working with Troy Lindke in Batavia. Then in 2021, Paul took the position of Lab Technician and has been working in the Quality Lab since.

In 2019, Paul received his Bachelor’s degree in Engineering from the University of Delaware, specializing in Electrical Engineering. He was born in New Jersey but spent his whole life in Delaware until his parents moved to Western New York in 2017. Paul moved up here to join them after graduating college and started at Chapin later that year.

Paul enjoys teaching Sprayer & Spreader School. It offers him the opportunity to meet a lot of new people. He says “I try to give them as much knowledge as I can in the limited time that I have.” Paul says that it also keeps him sharp and up to date as a lot of the new hires ask a lot of questions.

You might have heard of our monthly heat chamber testing. Paul conducts this testing on all of our plastic sprayers in our Environmental Heat Chamber. Sprayers are brought to the lab after every mold change and at the

beginning of every month to be tested. The heat chamber is set at 140 degrees Fahrenheit and is meant to simulate using our sprayer in a hot climate and leaving it sitting in the driveway for hours. Chapin sprayers stand up well in this test and have been known to go over 400 hours

without bursting, 100 hours is the minimum standard. Paul’s diligence with this testing is what allows Chapin to be confident that we are providing our customers and end users with a quality product.

There are many other responsibilities that keep Paul busy. He is involved with incoming inspection testing and does a lot of testing with different chemicals and sealing materials. Paul has been a member of several Chapin Management System (CMS) teams in the past and is currently a member of the RMA

Reduction Team that is being led by Troy Lindke.

One thing that most of us do not know about Paul is that he is a very accomplished musician. I knew that Paul played guitar from pictures that I had seen, but he tells me that the guitar is only his third best instrument. “My best instrument is the drums, then bass guitar.” He showed me his “guitar hands” and I could tell that he spends a lot of time playing. Paul says that he developed a love for music listening to his father’s old CDs growing up by bands such like Journey, Bon Jovi, and Rush. He also likes a lot of the old favorites like The Beatles (except Ringo) and Led Zeppelin whose late drummer John Bonham was a big influence on his drum playing.

Maybe someday Paul will have a band that we can have play at the Chapin Picnic, who knows? Either way, I am thankful that we have a co-worker like Paul. He takes care of a lot of important tasks that shouldn’t, but often do, fall under the radar. Keep up the good work Paul!



Paul DiBenedetto rips into a tasty Nickelback lick

Chapin Selling to the Max...

the



by Kali Wright

Local CountryMax stores have teamed up with Chapin to offer a designated aisle in 17 out of their 18 New York based stores! Their Batavia location is the first store to carry the Chapin display.

So, this spring make sure to tell family and friends to head to their nearest CountryMax to find their lawn and garden necessities. The Chapin aisle will feature an irrigation display of hose nozzles, wands, timers, & fertilizer injectors along with your 1, 2, & 3 gallon SureSpray series sprayers that are proven performers.

Make sure to look for the red Chapin signs above the aisle. Chapin is proud to be a CountryMax partner and we look forward to continue growing our local businesses together!



Chapin Wellness Quarterly Update

Wellness has always been an important area for Chapin. We value our employees and their overall well-being is critical. Some of the fun things we have done to continue to promote Wellness are:

February: Heart Health Month

Stress balls and chocolate heart shaped suckers were distributed to employees and heart health information posted on communication boards

In addition, in February, we distributed information about the **Employee Assistance program**. Please contact HR if you have questions about this often-overlooked employee resource

March: Healthy Eating / Skin Care / Colon Health

Information on healthy eating, along with recipes were posted on communication boards, as well as information on **Protect Your Skin Month** with Currel hand lotion available in HR

In addition, March was Colon Cancer Awareness month, with information posted on communication boards



BIG MACHINE, BIG TANKS

by Bryan German

Here in Kentucky, we have started running the largest tanks that a Chapin facility has ever produced. Both the 40 gallon and 60 gallon tanks have been run on our Battenfeld blowmolder, also known as BM 3.

The first run of the 60 gallon tanks did not go as smoothly as hoped due to the size of the molds and tanks. We had some difficulties setting the press up to clamp properly and completely form the tanks. On the second trial run, the team was much more successful; Doug and the processing crew spent a lot of extra time setting the molder up for the heavier molds. They also added some necessary controls and timers to the press to ensure they could mold the tank properly.

With this new mold came some additional challenges, which included processing the molder in to make certain the tanks were forming correctly and all dimensions were met. This is really where our processor shined. Understanding the timers and length of time it takes for each pin to fire, as well as the correct time, is no easy task.

The cycle time for a 60 gallon tank sits right around 2:30 per tank, which we hope to improve on when we make our next run. The tanks themselves weigh in at around 22 pounds. Adding that weight and the physical size

makes trimming the tank quite challenging at first. But the operators adjusted well and really did an excellent job.

These tanks will be marketed for many of our customers, as well as our own Chapin line of water tanks and three point hitch sprayers, expanding our market in the ATV sprayer line.



Wish we had a banana for scale: the 60- and 40 gallon ATV Sprayers above will add great capability to the ATV Sprayer line

The team continues to push forward on bringing the Kautex molder up to production status. As with all machine start-ups, there have been a few hiccups along the way, but the team is making good progress. They recently have set molds in place and are working to ensure all of the program features are exactly what is needed for production of all our ATV tanks. The group is planning to have this fully production-ready in the very near future.



You might think that something this simple couldn't possibly be improved, but you'd be wrong, for Chapin has gone and developed...

A BETTER WATERING CAN

by Vince Vollo



OTHER WATERING CANS ARE A DRIPPING, DRIBBLING, DROOLING MESS

Introducing the Chapin 47998 Tru-Stream Watering Can. It's not surprising that Chapin has begun making watering cans. Watering cans align well with the products we currently offer to our retail buyers in the Lawn and Garden category. And as always, Chapin has "made the better mouse trap."

So, what is better about our Tru-Stream Watering Can? First, since plastic watering cans are blow molded and are not pressure vessels, this is a great opportunity to contribute to Chapin's continued sustainability efforts by producing these with 100% recycled plastic. Second, is its improved functionality. Most watering cans in the ten-to-twenty-dollar price range have poorly designed and manufactured shower heads that drool more than they shower. Our engineered two-piece shower head is

designed to produce even, delineated streams that gently bathe your plants rather than inflicting a flood upon them.

Another benefit of the two-piece showerhead is that it cleans out easily. By unthreading the two halves, the interior surfaces of the head are exposed to remove any debris. And, unlike most watering cans in the same price range, it comes with a standard 3/4-inch rubber washer between the shower head and the tank to ensure no messy leaks and dry feet.

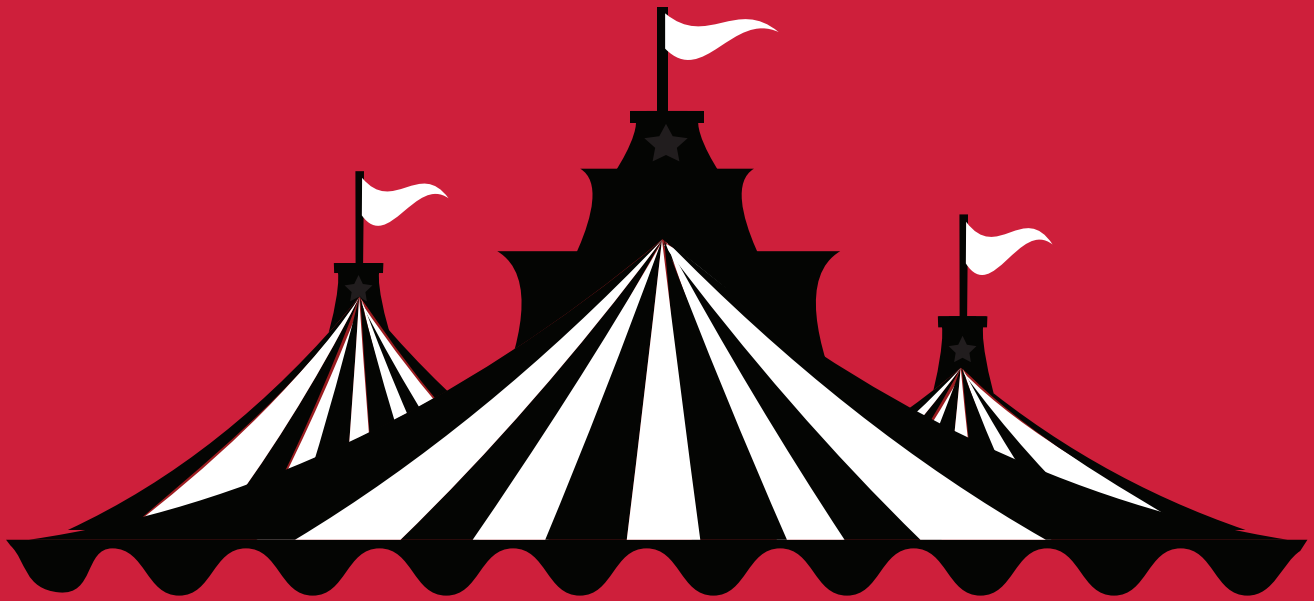
It is a better watering can and it is made in the USA by Chapin.

See how its better at:

<https://www.youtube.com/watch?v=0uRg3U6EtKE>



2023 FAMILY PICNIC



WHEN: SATURDAY, JULY 29

WHERE: CHAPIN

TIME: 11 - 3 P.M.

YOU AND YOUR FAMILY ARE INVITED TO JOIN US FOR
FANTASTIC FOOD
GAMES FOR BOTH KIDS AND ADULTS
PRIZES
GRANDKIDS ARE WELCOME!

MILESTONES

WELCOME TO CHAPIN



Robert Brown
Metals Weld Line



Charles Douglas
Metals Weld Line



John Gifford
Plastics General
Maintenance



Fred Hazzan
Director of Finance



Matthew Osmancikli
Material Handler -
Shipping



Kimberly Schultz
Metals Press Row



John Siwicki
Chief Financial Officer



Jessica Spencer
Buyer/Planner



Rob Torres
Metals Supervisor

ANNIVERSARIES ANIVERSARIOS:

5 YEARS/AÑOS

Bryan German [Kentucky]

Daniel Matthews [Clarence] · Louis Scinta [Clarence]

10 YEARS /AÑOS

William Campbell [Batavia]

15 YEARS /AÑOS

Doug Platt [Kentucky]



RETIREMENTS

Cindy Kegler retired on April 6th after working for Chapin for nearly 42 years

CONGRATULATIONS, CINDY!



When it comes to automation you may have heard a lot of hi-tech terms tossed out there like electronically-controlled robots, walking beams, and auto printers. Although automation is not something that you can do overnight, and can be downright overwhelming at times to think about, Chapin has already realized several production lines utilizing significantly automated processes. These automated lines are beginning to reach maturity and proving to be worth the investment..... and BM4 is no exception.

BM4 automation went online in mid-February, however, this automation entailed more than just robots, walking beams and automatic printers. The first step of the process actually required our controls team to completely replace the 'brains' of the blow molder with up to date electronics. This effort ensures that the blow molder works very much the same way as other blow molders throughout the plant.

With this foundation in place, we were able to implement our proven and effective robot takeout, trim and drill operations. We were able to start up the line with manual printing as we waited for delivery of the automatic screen printer. This shows how flexible the automation design is. Once the automatic screen printer arrived and was prepared, we were able to install it and start printing in less than 3 hours.

Our robots do almost all the important work in the automated process. The take out robot removes the bottles from the blow molder, verifies that it took two bottles out, carefully lays them into the trim fixture and returns

to the blow molder to wait for the next set of bottles. This is where the trim robot takes over. The trim robot uses a custom wire tool to trim the flash from the tail and funnel of the bottles. Once the trim is complete, the robot then uses simple posts to pick the bottles up by the funnel and moves them to the walking beam. The walking beam is a material handling device that moves the bottles with a 'walking' action. This allows us to move the bottles in a predictable manner into the automatic drill station. Once in the drill station, the bottle is clamped and the bulkhead hole is drilled. The final 'walk' transfers the bottle from the drill station to the automatic screen printer infeed. From there the bottle is fed into the automatic screen printer. This machine flame treats the surface, orients and screen prints the bottles with whatever artwork the production order requires. After that, the bottle is delivered to the packer who performs the final assembly and packing operations.

Automation benefits can vary widely depending on industry and application. BM4 can run with a single operator while many of the repetitive and hazardous tasks have been eliminated, including knife trimming, bulkhead drilling, and screen printing. We are currently seeing our intended improvements in productivity & efficiency, product consistency, product quality, and most importantly, employee safety. These are all key characteristics that will support the future growth of Chapin and our never ending journey towards world class manufacturing.



JUST BEING SOCIAL...

by Jill Yanus

Likes, mentions, shares, follows, reels, clips, videos, blogs, pics, tags, friends, connections... it's all about being social... *media* that is.

Merriam Webster defines social media as a noun, "forms of electronic communication (such as websites for social networking and microblogging) through which users create online communities to share information, ideas, personal messages, and other content (such as videos)."

Chapin defines it as connecting with customers, brand awareness, working with influencers, sharing events, successes and milestones, posting product updates and sales. And throwing in a little humor in there along with way, maybe some obscure facts and holidays as well.

We've partnered with landscapers, influencers and writers to promote and educate users on our products. Even Punxsutawney Phil made a guest appearance (or maybe his doppelganger, not compensated and clearly Photoshopped). We're still growing with over 1.2K followers on Chapin's Facebook page and over 1.7K on Chapin's LinkedIn page. Chapin's also on Instagram and YouTube. Heath has Facebook, LinkedIn and YouTube. Each platform serves a different purpose with a different audience even though many posts overlap.

It's not just to be social, we use Facebook for customer service and tech support. ***And we need YOU!***

Are you following us? Introduce people to Chapin & Heath who may not know us. Growing our audience grows our reach and growing our reach grows our customer base.

Facebook

www.facebook.com/HeathOutdoorProducts/
www.facebook.com/ChapinInternational/

YouTube

www.youtube.com/@ChapinInternationalInc
<https://www.youtube.com/@heathmanufacturingco2258>

Instagram

[@chapin_international](https://www.instagram.com/chapin_international)

LinkedIn

<https://www.linkedin.com/company/chapin-international/>
<https://www.linkedin.com/company/heath-outdoor-products-inc./>

TECHNOLOGY UNLEASHED



KEVIN BACON



CALVIN MILLER



JOHN OLMSTED



DILLON PAUL

ROBOTICS TRAINING @ CHAPIN

by Scott Fisher

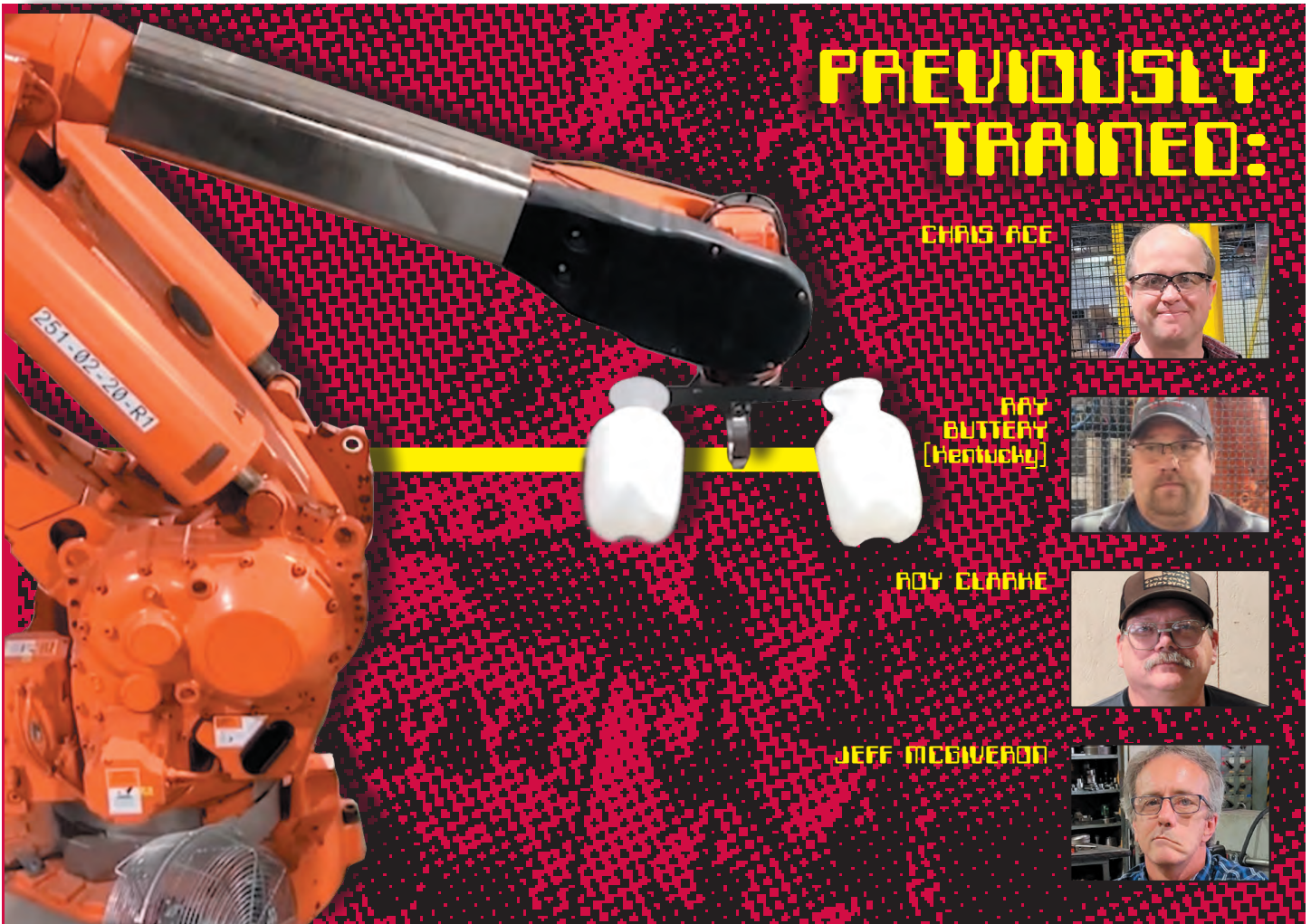
Manufacturing companies around the world have been using technology to improve their processes since the dawn of the Industrial Revolution. Chapin International is no exception to that rule. It's been almost 140 years since Ralph E. Chapin decided that he could design and provide his customers with a better tank to hold their kerosene, since then Chapin has grown into a global corporation and technology has helped pave the way. Technology, however, cannot do it alone. It takes qualified and skilled people to set-up, run, and maintain that technology.

There has been some new technology installed recently at Chapin in Batavia, NY. Robotics and automation are now being used on several Blow Molding lines in the Plastics Department as well as in a few different places in the Metals Department. These robots have been put in place to improve the processes and make the operations more efficient.

Several Chapin employees have attended training recently

on Robotics. Dillon Paul (Tool Maker Apprentice) and Calvin Miller (Tool Maker) from the Tool Room attended and successfully completed a 5 day/40 hour course in Warren, Michigan provided by Valentine Automation. Kevin Bacon, who is the Lead Plastics Technician here in Batavia also attended with Dillon and Calvin and successfully completed the course. The course was titled "ABB IRC5 Level 1 and Level 2 Programming" and the instructor was Amy Valentine. It was a part classroom and part hands on course.

Dillon enjoyed the training. He said the course was "really a Robotics 101 and dealt with basic programming, troubleshooting and maintenance work." Dillon thought that the balance between classroom and hands on training was good. He and the others had to complete a hands on 'Final Exam' that included writing a program and making it work. Dillon wrote a program involving picking and placing a part, which is very similar to our take out arms on the blow molding machines.



Calvin Miller, who can be seen wearing the “Valentine Automation” hat he received after the training, also enjoyed the training and felt that it was very educational. He said that the class was well paced but that there was a lot of information. “It makes your brain hurt” Calvin told me. Calvin has already used some of that information setting up the robotics on the Delta wash system in the Metals Department.

Kevin Bacon also felt that the class was very informative and has used some of the things that he learned here in Batavia already. He has trained some of the other Plastic Technicians on 2nd and 3rd shift on what he learned at this class.

John Olmsted also enjoyed the class a lot. He took the class at a different time as the others. In fact his class only had one other participant, which allowed his class

to finish early and get some additional training on the last day. John said that the additional training has helped him on his most recent project. John told that the majority of his time lately has been on the robotics used on different lines in the Plastics Department such as BM4 and BM3.



Overall everyone enjoyed the training and they all felt that the instructor, Amy Valentine was very knowledgeable and professional. Trainings like this one will be more common in the future.

As Chapin continues to grow, our use of technology will continue to grow as well. Chapin will see that its employees are provided with the right training to make the technology work at its best. After all the use of technology in manufacturing has grown by leaps and bounds in the last 140 years and it will continue to grow in the future.



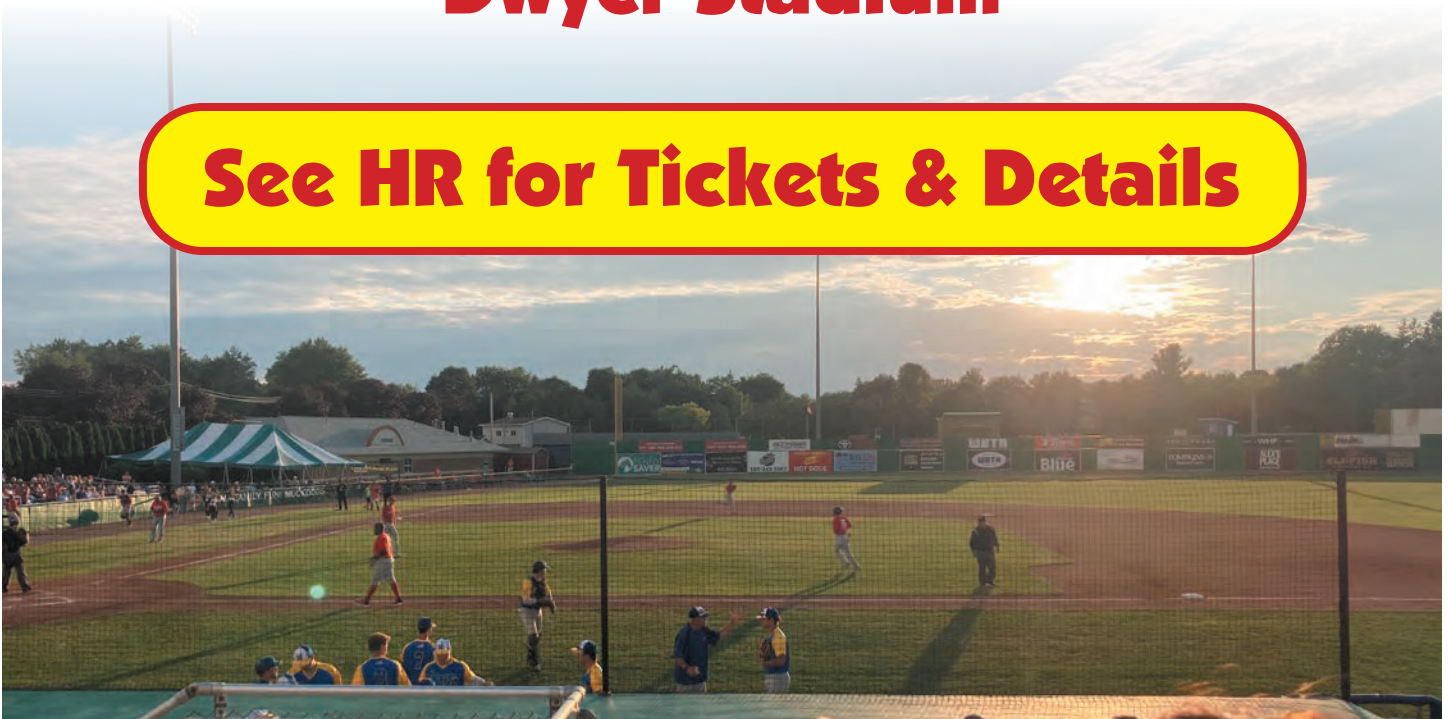
FIREWORKS

Free Tickets!

Monday, July 3rd 7pm

Dwyer Stadium

See HR for Tickets & Details





CHAPIN[®]

PET CONTEST



Are you always sharing stories about your pet?

Do you brag about how cute, devoted, smart and charismatic they are?

This is your chance to recognize your best friend by nominating them for the Chapin Best Pet Contest.

Doting pet owners should submit a photo and profile of their nominees based on the following criteria as a guideline:

1. **Good Looks** (Cute, Handsome, Beautiful, Adorable – Beauty is in the eye of the beholder!)
2. **Loyalty**
3. **Affection toward Owner and Family**
4. **Unique Personality Traits**
5. **Playfulness**
6. **Special Talents**
7. **Any great stories that demonstrate how wonderful and deserving they are**

Voting by our distinguished panel of judges will be entirely subjective so the more compelling your pet's story, the better the chance of winning.

First Prize: \$50 Tractor Supply Gift Card

Second Prize: \$35 Tractor Supply Gift Card

Third Prize: \$25 Tractor Supply Gift Card

Pets of all species can be entered into the contest.

If your pets form an inseparable team an entry for the entire group can be submitted.

Please submit just one nominee, (or group), per employee.

Photos and profiles can be sent to Teresa at twozniak@chapinmfg.com.

Entries must be submitted by June 1, 2023.

Winners will be announced by June 5 and featured in the Chapin Summer 2023 Newsletter.

Entries will be posted around Chapin so we all have a chance to meet your special animal companions!

Esquina de Campbell

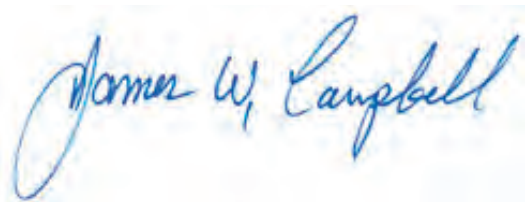
¡Por fin llegó la primavera! Las ventas han aumentado notablemente. ¡Tenemos muchas unidades que armar y embarcar antes del 31 de agosto!

¡La automatización robótica y la impresión automática han dado excelentes resultados! En muchos días estamos operando en el percentil 90 de eficiencia.

En general, el volumen total que Chapin puede producir se ha duplicado en los últimos dos años. Seguimos avanzando pese a la incertidumbre económica. Llevamos 139 años aquí y no pensamos detenernos ahora. Hay muchos más negocios allá afuera para permitirnos seguir creciendo durante otro siglo.

En el verano de 2024 (el 15 de junio) tendremos un gran celebración para conmemorar nuestro centésimo cuadragésimo aniversario (140 años). Muchos de ustedes no estaban aquí cuando celebramos el centésimo vigésimo quinto aniversario (125 años) de Chapin, que era la palabra más larga que conocía hasta que escuché la del 140.

Este evento será similar al 125°, pero aún más grande y mejor, ya que invitaremos a todos los empleados de Chapin de todas nuestras plantas de Estados Unidos.



CELEBRATING 140 YEARS 1884-2024 CHAPIN

CELEBRATE WITH US
A little of the past.
A whole lot of fun in the present.
Our hopes for the future.

Going places few have been.

SAVE THE DATE
JUNE 15, 2024

Cepi i Campbell-it

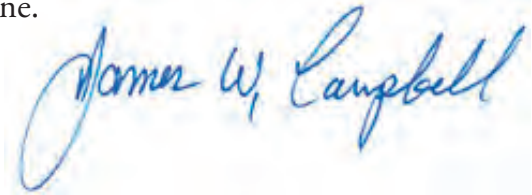
Pranvera më në fund ka ardhur! Shitjet janë rritur së tepërmi. Kemi shumë njësi për të ndërtuar dhe dërguar para 31 gushtit!

Automatizimi robotik dhe printimi automatik, kanë dhënë vërtet rezultat! Në shumë ditë jemi në 90 përqind për efikasitet.

Në tërësi, vëllimi i përgjithshëm që Chapin mund të prodhojë është dyfishuar në dy vitet e fundit. Ne vazhdojmë të ecim përpara pavarësisht pasigurisë ekonomike. Ne kemi qenë këtu për 139 vjet dhe nuk do të ndalemi tani. Ka shumë më tepër biznese atje që do të vazhdojnë të rriten për një shekull tjetër.

Në verën e vitit 2024 (15 qershor) do të kemi një festë madhështore për të përkujtuar njëqind e dyzetë vjetorin tonë (140 vjet). Shumë prej jush nuk ishin këtu kur festuam njëqind e njëzetë e pesë vjetorin e Chapin (125 vjet), që ishte fjala më e gjatë që dija deri në 140 vjetorin.

Kjo ngjarje do të jetë e ngjashme me 125 vjetorin, por një ngjarje edhe më e madhe dhe më e mirë pasi ftojmë të gjithë punonjësit e Chapin nga të gjitha fabrikat tona në të gjithë SHBA-në.



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CHAPIN

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