



**CHAPIN**<sup>TM</sup>  
**CONNECTIONS**

*Employee Newsletter | Fall 2020*

# Campbell's Corner

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**A**nother fiscal year has finished here at Chapin. It was full of ups and downs as usual, but this year was very trying due to COVID. I am happy to report that we have not had a single confirmed case of COVID at the Batavia facility as of the time of this writing. Let's hope it stays that way! We have gone to great lengths in keeping people safe here at work, but that is just one third of the time of each day. The other two thirds of the time you are at home or out and about. With no cases it is a testimony how careful and responsible everyone is being outside of our work place. All of us have families and friends and none of us want to see anybody close to them sick so I personally would like to thank all of you for being so diligent.

This new fiscal year also kicked off a new phase of expansion. I am sure most of you have noticed a new blow molder hitting the floor over the last month. In just a few weeks it will be up and running. Along with this new blow molder Chapin has also purchased four additional blow molders. One of these molders will be shipped to the Elyria, Ohio facility to be used in custom molding. The other three blow molders will be shipped to our new facility in Mount Vernon, Kentucky. Attached below is the press release for this acquisition. As a side note, after many years of diligent and hard work our own Doug Platt will be promoted to Plant Manager of this new facility.

**We all wish Doug & Marcia the best of luck in his new position and his new home in Mount Vernon, Kentucky!**

*-Jim*

# Campbell's Corner

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**H**a terminado otro año fiscal para Chapin. Como de costumbre, estuvo lleno de altibajos, pero este año fue muy difícil debido a la COVID. Me complace informar que no hemos tenido un solo caso confirmado de COVID en las instalaciones de Batavia al momento de escribir este artículo. ¡Esperemos que siga así! Hemos hecho demasiado esfuerzo para mantener a la gente segura aquí en el trabajo, pero eso es solo un tercio del tiempo de cada día. Los otros dos tercios del tiempo uno está en casa o fuera de casa. Sin casos, es un testimonio de lo cuidadosos y responsables que están siendo todos fuera de nuestro lugar de trabajo. Todos tenemos familiares y amigos y ninguno de nosotros quiere ver a alguien cercano a ellos enfermo, así que personalmente me gustaría agradecerles a todos por ser tan diligentes.

Este nuevo año fiscal también dio inicio a una nueva fase de expansión. Estoy seguro de que la mayoría de ustedes ha notado que una nueva sopladora cayó al piso durante el último mes. En solo unas semanas estará lista y funcionando. Junto con esta nueva sopladora, Chapin también ha comprado cuatro sopladoras adicionales. Uno de estos moldeadores se enviará a las instalaciones de Elyria, Ohio, para ser utilizado en moldes personalizados. Las otras tres sopladoras se enviarán a nuestras nuevas instalaciones en Mount Vernon, Kentucky. A continuación se adjunta el comunicado de prensa de esta adquisición. Como nota al margen, después de muchos años de trabajo diligente y arduo, nuestro propio Doug Platt será ascendido a Gerente de Planta de esta nueva instalación.

**Todos deseamos a Doug y Marcia la mejor de las suertes en su nuevo puesto y su nuevo hogar en Mount Vernon, Kentucky.**

*-Jim*



700 Ellicott St.  
Batavia, NY 14021-0549  
www.chapinmfg.com

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## PRESS RELEASE

CONTACT: Jim Campbell, CEO  
Chapin International Inc.  
585-343-3140 Ext. 3101  
[jcampbell@chapinmfg.com](mailto:jcampbell@chapinmfg.com)

For Immediate Release

### **Chapin International Well Positioned for Growth with Kentucky Investment**

Batavia, NY, October 9, 2020 – Chapin International is expanding operations to Kentucky with the purchase of the former Eagle Manufacturing facility in Mount Vernon, a municipality in Rockcastle County. The 175,000 square foot facility in the Rockcastle Business Park will provide greatly needed production and warehouse capacity to position the company for further growth. With this facility Chapin’s USA manufacturing and warehousing footprint is over 1.25 million square feet. Clearly by volume and size Chapin International is the largest manufacturer of compressed air sprayers in North America today.

The company’s investment will also provide employment opportunities and economic activity to the local community.

“This is just a continued expansion of organic growth that Chapin has been having over the last 15 years” said Jim Campbell, CEO of Chapin Manufacturing. “We have been growing at a rate of anywhere between 4% and 9% a year for the last 15 years, so things have gone well for us.” Chapin International is a subsidiary of Chapin Manufacturing based in Batavia, New York. The company is a leader in the design, manufacturing and marketing of high quality compressed air sprayers and hand sprayers used in home, garden, commercial landscape, agricultural and industrial applications. Chapin Manufacturing was established in 1884 in Oakfield, New York by hardware store owner Ralph E. Chapin who set up the manufacturing business in Batavia. The company also conducts business via Chapin Custom Molding in Elyria, Ohio and two additional Chapin International operations in Coopersville, Michigan and Clarence, New York.

Campbell said Chapin Manufacturing has been looking for more warehouse space in either Tennessee or Kentucky for quite some time to more efficiently serve customers in the South and Midwest. “We needed another shipping point other than New York and this facility came available to us” he said. “This particular facility...made product out of resin which is what we do. We actually purchased additional blow molding equipment from a company in Kentucky. So it all came together quite well for us – buying equipment from one company and just moving it a couple hundred miles to our new facility in Kentucky.”

He said the company simply has run out of room at its plant in Batavia. “We have no additional space. It’s 700,000 square feet here and it’s overfull”, he said. “We’ve been renting warehouse space in other states now so, really, we’d like to do away with some of that rental stuff and put it in our own facility.”

The Kentucky facility will be used primarily for warehousing, with about 20% to 30% designated for manufacturing. All metal sprayers are made in Batavia, New York and will stay here,” Campbell said. “We will make a couple of different models of sprayers in Kentucky – products that are much larger than what we mold today in Batavia.” Sprayers made in the new plant location will be made exclusively of HDPE plastic. Machine tools needed to produce sprayers for customers in the South and Midwest regions of the country will be relocated to Kentucky, which will free up more warehouse space in the Batavia facility.

Campbell said the company “is excited to be setting up a new operation in Rockcastle County, Kentucky” and praised leaders there for acting rapidly to make the purchase possible. “We went down there and they had the judge, which is the County executive for them, (Rockcastle County Judge /Executive Howell Holbrook Jr.), and the Executive Director of the IDA along with their state legislator and one of the Project managers from Kentucky Cabinet for Economic Development along with one other from the county, – all five people sat down at the table and we could just finish the deal there,” he said. “All the stakeholders in one room. In New York state that never happens. You have to go through layer after layer for permission.” He said the deal came together “quicker and better” because the county owns the building that the company purchased.

Chapin’s investment in the Bluegrass State is estimated at about \$5 million. Campbell said employees at the Kentucky facility will be local residents, and he anticipates a workforce of 100 within 3-5 years.

The company’s incentive package from the state of Kentucky is modest compared to some of the tax abatements approved in New York State. “As long as we hit the employment number they will give us a tax break. - that’s the total incentive package” he said. Requirements for the incentive to kick in are creating and maintaining 100 full-time jobs over 10 years for Kentucky residents and paying an average hourly wage of \$22.40, including benefits.

Campbell said the Kentucky contingent had all of the environmental aspects of the transaction in place and Chapin is looking forward to starting operations quickly.

Chapin is always on the lookout for opportunities to acquire companies or products in the lawn and garden market, as well as custom molding, if someone is looking to sell a company or blow molder they should shoot Chapin International an email.



700 Ellicott St.  
Batavia, NY 14021-0549  
www.chapinmfg.com

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## COMUNICADO DE PRENSA

CONTACT: Jim Campbell, CEO  
Chapin International Inc.  
585-343-3140 Ext. 3101  
[jcampbell@chapinmfg.com](mailto:jcampbell@chapinmfg.com)

Para comunicación inmediata

### **Chapin International bien posicionada para crecer con Kentucky Investment**

Batavia, NY, 9 de octubre de 2020 - Chapin International está expandiendo sus operaciones a Kentucky con la compra de la antigua instalación de Eagle Manufacturing en Mount Vernon, un municipio en el condado de Rockcastle. La instalación de 175,000 pies cuadrados en el Parque Empresarial Rockcastle proporcionará la capacidad de producción y almacenamiento muy necesaria para posicionar a la compañía para un mayor crecimiento. Con esta instalación, la huella de fabricación y almacenamiento de Chapin en los EE. UU. es de más de 1.25 millones de pies cuadrados. Claramente por volumen y tamaño, Chapin International es hoy en día el mayor fabricante de pulverizadores de aire comprimido en Norteamérica.

La inversión de la empresa también brindará oportunidades de empleo y actividad económica a la comunidad local.

“Esta es solo una expansión continua del crecimiento orgánico que Chapin ha tenido durante los últimos 15 años”, dijo Jim Campbell, director ejecutivo de Chapin Manufacturing. “Hemos estado creciendo a una tasa de entre el 4 % y el 9 % anual durante los últimos 15 años, por lo que las cosas nos han ido bien”.

Chapin International es una subsidiaria de Chapin Manufacturing con sede en Batavia, New York. La empresa es líder en el diseño, fabricación y comercialización de pulverizadores de aire comprimido y pulverizadores manuales de alta calidad utilizados en el hogar, el jardín, el paisaje comercial, aplicaciones agrícolas e industriales. Chapin Manufacturing fue fundada en 1884 en Oakfield, New York por el propietario de la ferretería Ralph E. Chapin, quien estableció el negocio de fabricación en Batavia. La compañía también realiza negocios a través de Chapin Custom Moulding en Elyria, Ohio y dos operaciones adicionales de Chapin International en Coopersville, Michigan y Clarence, New York.

Campbell dijo que Chapin Manufacturing ha estado buscando más espacio de almacenamiento en Tennessee o Kentucky durante bastante tiempo para atender de manera más eficiente a los clientes en el sur y el medio oeste. “Necesitábamos otro punto de envío que no fuera New York y esta instalación quedó disponible para nosotros”, dijo. “Esta instalación en particular...produjo un producto de resina, que es lo que hacemos. De hecho, compramos equipo adicional de moldeo por soplado de

una empresa en Kentucky. Así que todo se dio bastante bien para nosotros: comprar equipo de una empresa y simplemente trasladarlo un par de cientos de millas a nuestras nuevas instalaciones en Kentucky”.

Dijo que la compañía simplemente se quedó sin espacio en su planta en Batavia. “No tenemos espacio adicional. Aquí hay 700,000 pies cuadrados y está completo”, dijo. “Hemos estado alquilando espacio de almacenamiento en otros estados ahora, así que, realmente, nos gustaría deshacernos de algunas de esas cosas de alquiler y ponerlas en nuestras propias instalaciones”.

La instalación de Kentucky se utilizará principalmente para almacenamiento, con alrededor del 20 % al 30 % designado para fabricación. Todos los pulverizadores de metal se fabrican en Batavia, New York y permanecerán aquí”, dijo Campbell. “Fabricaremos un par de modelos diferentes de pulverizadores en Kentucky, productos que son mucho más grandes que los que moldeamos hoy en Batavia”. Los pulverizadores fabricados en la nueva ubicación de la planta estarán hechos exclusivamente de plástico HDPE. La maquinaria necesarias para producir pulverizadores para clientes en las regiones del sur y medio oeste del país se trasladarán a Kentucky, lo que liberará más espacio de almacenamiento en las instalaciones de Batavia.

Campbell dijo que la compañía “está emocionada de establecer una nueva operación en el condado de Rockcastle, Kentucky” y elogió a los líderes allí por actuar rápidamente para hacer posible la compra. “Fuimos allí y tenían al juez, que es el ejecutivo del condado para ellos, (el juez/ejecutivo del condado de Rockcastle, Howell Holbrook Jr.), y el director ejecutivo de la IDA junto con su legislador estatal y uno de los gerentes de proyecto de Kentucky Cabinet for Economic Development junto con otra persona del condado, las cinco personas se sentaron a la mesa y pudimos terminar el trato directamente allí”, dijo. “Todos los interesados en una sola habitación. En el estado de New York eso nunca sucede. Uno tiene que atravesar capa tras capa para obtener el permiso”. Dijo que el trato se concretó “más rápido y mejor” porque el condado es propietario del edificio que compró la empresa.

La inversión de Chapin en el estado de Bluegrass se estima en alrededor de \$5 millones. Campbell dijo que los empleados en las instalaciones de Kentucky serán residentes locales, y anticipa una fuerza laboral de 100 dentro de 3-5 años.

El paquete de incentivos de la compañía del estado de Kentucky es modesto en comparación con algunas de las reducciones de impuestos aprobadas en el estado de Nueva York. “Siempre que alcancemos el número de empleo, nos darán una exención fiscal; ese es el paquete de incentivos total”, dijo. Los requisitos para que el incentivo se active son la creación y el mantenimiento de 100 empleos de tiempo completo durante 10 años para los residentes de Kentucky y el pago de un salario promedio por hora de \$22,40, incluidos los beneficios.

Campbell dijo que el contingente de Kentucky tenía todos los aspectos ambientales de la transacción en su lugar y Chapin espera comenzar las operaciones rápidamente.

Chapin continuamente busca oportunidades para adquirir empresas o productos en el mercado de césped y jardín, así como molduras personalizadas, si alguien está buscando vender una empresa o una sopladora debería enviarle un correo electrónico a Chapin International.

# COVID UPDATE

9-12



**We'd love to hear from you.**

Articles and updates in *Chapin Connections* are written by employees. Your thoughts, ideas, and observations are not only welcomed, but needed.

To submit ideas, articles, photos—or if you have questions—feel free to email [nmesler@chapinmfg.com](mailto:nmesler@chapinmfg.com).

—Nick Mesler

# CHAPIN CONNECTIONS

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Chapin's #1 priority always has been and continues to be the safety, health, and welfare of its employees and their families. The outbreak of the COVID-19 pandemic presented the entire world with an unprecedented crisis situation. While many businesses were forced to shut down in order to slow the spread of the virus, Chapin Manufacturing was deemed an 'essential business' and has continued to be in operation. Our manufacturing facilities have remained open during the entire pandemic and our incredible employees are doing their utmost to deliver on our commitments under extraordinary circumstances.

We have developed various policies in response to the challenges the pandemic presented us with. We continue to adhere to all CDC recommendations, NYS requirements and safety standards in order to ensure our employees' safety.

A few action items that are new since our last newsletter as well as some reminders:

- *We continue to post all current COVID 19 policies on the communication boards located throughout the building. We also continue to email updates to those who have access to the Chapin e-mail.*
- *We continue to have daily COVID Meetings with our COVID Committee to ensure we are ahead of any and all COVID related matters.*
- *We continue to complete daily temperature monitoring of all employees and contractors that enter the building by utilizing an LPN (licensed practical nurse). Along with the temperature check comes questions, suggested by NYS and the CDC, regarding any potential exposure or symptoms of COVID-19.*
- *We continue to adhere to the NYS Executive order which mandates self-quarantine measures for those that travel to states with higher COVID 19 positive testing rates. We continue to communicate this policy and we continue to not only communicate the impacted states but also maintain oversight of the Chapin travel policy.*
- *Social distancing continues to be important and required by all Chapin employees.*
- *We continue to have extra disinfectant and sanitation efforts, including around the clock sanitation staff but also hand sanitizer in easily accessible stations throughout the building.*
- *Masks continue to be mandated after travel, if in certain areas where 6 feet social distancing measures aren't possible and for certain areas of the plant. Masks are always available for all employees.*

**We are proud of the efforts and they have paid off! We have had no positive COVID 19 cases at Chapin and we want that to continue!**

**We want to thank you for your continued hard work and focus during this challenging time. We appreciate your continued commitment to Chapin Manufacturing.**



La prioridad número 1 de Chapin siempre ha sido y sigue siendo la seguridad, la salud y el bienestar de sus empleados y sus familias. El estallido de la pandemia de COVID-19 presentó al mundo entero una situación de crisis sin precedentes. Si bien muchas empresas se vieron obligadas a cerrar para frenar la propagación del virus, Chapin Manufacturing se consideró un “negocio esencial” y ha continuado en funcionamiento. Nuestras instalaciones de manufactura han permanecido abiertas durante toda la pandemia y nuestros maravillosos empleados hacen lo imposible por cumplir con nuestros compromisos en circunstancias extraordinarias.

Hemos elaborado varias políticas en respuesta a los desafíos que nos ha presentado la pandemia. Seguimos cumpliendo las recomendaciones del CDC, los requisitos del estado de NY y las normas de seguridad con el fin de garantizar la seguridad de nuestros empleados.

Algunas acciones nuevas que hemos emprendido desde nuestro último boletín, así como algunos recordatorios:

- *Seguimos publicando todas las políticas vigentes sobre la COVID 19 en los tableros de mensajes ubicados en distintas partes del edificio. También seguimos enviando actualizaciones por correo electrónico a quienes tienen acceso a un correo electrónico de Chapin.*
- *Seguimos teniendo reuniones diarias sobre COVID con nuestro Comité de COVID para asegurarnos de estar por delante de todos y cada uno de los asuntos relacionados con la COVID.*
- *Continuamos completando el monitoreo diario de la temperatura de todos los empleados y contratistas que ingresan al edificio utilizando un LPN (siglas en inglés para enfermero profesional autorizado). Al tomar la temperatura también se les harán preguntas, sugeridas por el estado de NY y el CDC, sobre su potencial exposición y sus síntomas de COVID-19.*
- *Seguimos cumpliendo la Orden Ejecutiva del Estado de NY que ordena que todas las personas que viajen a estados con índices más elevados de resultados positivos en pruebas de COVID 19 se pongan en cuarentena. Seguimos comunicando esta política y, además de comunicarla a los estados afectados, seguimos supervisando la política sobre viajes de Chapin.*
- *El distanciamiento social sigue siendo importante y obligatorio para todos los empleados de Chapin.*
- *Seguimos realizando esfuerzos adicionales de desinfección, que incluyen personal de desinfección las 24 horas y la disponibilidad de desinfectante de manos en estaciones distribuidas por todo el edificio.*
- *Las mascarillas siguen siendo obligatorias después de los viajes, cuando se esté en ciertas áreas donde no sea posible mantener un distanciamiento social de 6 pies (1.8 m), y en ciertas áreas de la planta. Siempre hay mascarillas disponibles para todos los empleados.*

**Nos enorgullecen nuestros esfuerzos, ¡y han dado resultado! No hemos tenido casos positivos de COVID 19 en Chapin, ¡y queremos continuar así!**

**Queremos agradecerles su duro trabajo constante y su concentración durante estos momentos difíciles.  
Agradecemos su continuo compromiso con Chapin Manufacturing.**

## Follow the below Guidelines:

- If you have any questions or concerns regarding COVID-19, please contact the Director of HR @ 585-343-3140, ext. 3057
- If you are taken out of work due to symptoms or concerns around COVID-19, you will not be allowed back into a Chapin facility until such time that a formal medical clearance is obtained

- If you begin to have symptoms, such as cough or fever, you must exit the Chapin facility **immediately**
- You contact your medical provider for medical advice
- You contact the Director of HR @ 585-343-3140 ext. 3057 to advise Chapin of your need to leave along with a discussion on the next steps

- If you think you have been exposed to COVID-19 and develop symptoms, such as cough or fever, you do **not** report to work
- You contact your medical provider for medical advice
- You contact the Director of HR@ 585-343-3140 ext. 3057 to advise Chapin of your situation along with a discussion on the next steps

## Siga los lineamientos a continuación:

### Atención

- Si tiene alguna pregunta o inquietud con respecto al COVID-19, comuníquese con el Director de HR @ 585-343-3140, ext. 3057
- Si lo sacan del trabajo debido a síntomas o inquietudes en torno al COVID-19, no se le permitirá volver a las instalaciones de Chapin hasta el momento en que se obtenga una autorización médica formal

### Empleados en el trabajo

- Si comienza a tener síntomas, como tos o fiebre, debe salir de las instalaciones de Chapin **inmediatamente**.
- Comuníquese con su proveedor médico para recibir asesoramiento médico
- Puede comunicarse con el Director de RR.HH. llamando al 585-343-3140 ext. 3057 para avisar a Chapin sobre su necesidad de irse junto con una discusión sobre los próximos pasos

### Empleados en el hogar

- Si cree que ha estado expuesto a la COVID-19 y desarrolla síntomas, como tos o fiebre, **no** se presente a trabajar
- Comuníquese con su proveedor médico para recibir asesoramiento médico
- Puede comunicarse con el Director de RR.HH. llamando al 585-343-3140 ext. 3057 para avisar a Chapin sobre su situación junto con una discusión sobre los próximos pasos



**WARNING:**

**THIS STORY MAY HAVE EXPLOSIONS**

**Meet Anne Miller, Test Engineer**

by Walter Smith

If you've been at Chapin for any length of time, there's a good chance you know who Anne Miller is, even if the name doesn't ring a bell.

As Test Engineer at Chapin, Anne works to support 4 different groups:

**Office Employees:** leading 4- to 12-hour long "Sprayer School" sessions to educate new employees on Chapin products

**Production:** checking bottles every time the molds change and/or a minimum of once a month

**Quality:** providing functional measurements - basically blowing stuff up to see if products will hold up properly... [explosions!]

**Engineering:** destructive and competitive testing for products [more explosions!]

Anne came to Chapin in 2018 after working for RR Donnelly and Eastman Kodak, where she was a Sr. Process Engineer and in analytical testing for nearly 20 years. She has a Chemistry degree from Fredonia and a Master's degree in Material Science & Engineering from R.I.T.

With that technical background it may be easy to imagine Anne as an odd "lab rat" keeping to herself in the dark corners of the Chapin facility.

That couldn't be further from the truth.

Always quick with a smile and eager to help, if you've met Anne there's a good chance you've been encouraged or assisted by her. That's just who she is. And working with Anne is a joy as she tends to be upbeat and positive even when dealing with the most difficult situations.



**IN THE LAB:**  
*Recording testing results.*

When not at work, Anne lives on a 200-acre farm in West Batavia with her husband Dave. Married in 1981, Anne and Dave have 3 grown sons and 5 grandchildren, including Athena Grace Miller, born September 14th [congratulations!].

Obviously, spending time with family is a big priority for the Millers, but Anne also enjoys gardening (you may remember that she won the Chapin Summer Garden contest earlier this year), cooking & baking ("The Millers are a Pie Family," she says), and is quite a skillful artist, having taken up drawing in the last few years. In addition to these, helping Dave run the farm and manage their herd of 70 (give or take) beef cows keeps her busy.



**IN THE KITCHEN:**  
*Making homemade pasta.*

good equilibrium. And doing that while being such a helpful and encouraging person to be around makes us that much more grateful to have her at Chapin.



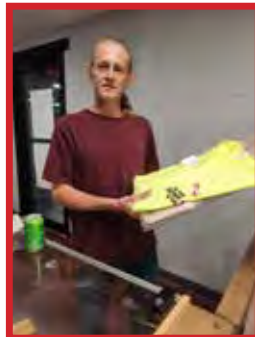
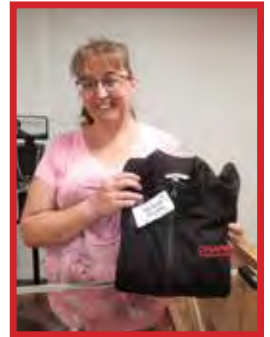
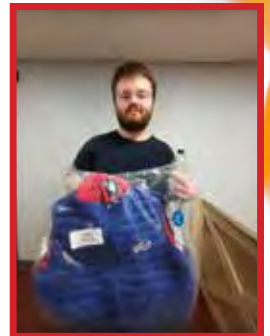
**DOWN ON THE FARM:** Anne lives on 200-acres in West Batavia, with her husband and "around" 70 cows they raise for beef.

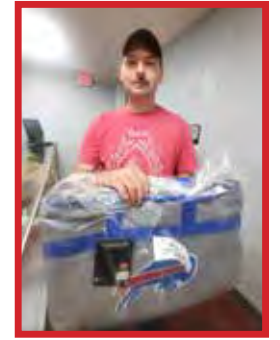


**MEET THE MILLERS:** Anne with her husband Dave. They'll celebrate their 40th anniversary in 2021.

# Corn Roast BBQ











# Chapin Awarded

By Teresa Wozniak



I was doing a general web search on “lawn and garden sprayers” recently and noticed a listing of “The 5 Best Chemical Sprayers” by This Old House. Low and behold, when I opened the link Chapin sprayers ranked No. 1 and

No. 2 on the list! Should we be surprised? No. Chapin sprayers often make Top 5 or Top 10 Review Lists thanks to our strong online presence and favorable customer product reviews. Many of the “Best Sprayer” review lists are based on scans of Amazon ratings and number of reviews, and do not compare similar products. The ranking of the top five chemical sprayers compiled by This Old House is based on evaluations done by their own review team. They focused on portable, manual compression sprayers for different projects around the home, including landscape maintenance and cleaning.



## No. 1 Best Overall Chemical Sprayer Chapin Tree/Turf Pro Commercial Backpack Sprayer

Features that made it No. 1:

- 4 gallon tank allows you to cover more ground
- 3 stage filter, constant pressure gauge, and stainless steel wand
- Padded straps with added lumbar support



## No. 1 Best Overall Chemical Sprayer Chapin Tree/Turf Pro Commercial Backpack Sprayer

Features that made it No. 1:

- 4 gallon tank allows you to cover more ground
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The sprayer review also discusses the pros and cons of different categories of sprayers including gas powered, battery powered and manual pump sprayers. Factors to consider when buying and using a sprayer, specifically, portability, maintenance and safety, were also described in detail.

To read the online review type this link into your browser: <https://www.thisoldhouse.com/landscaping/21234521/best-chemical-sprayers>

# Product Spotlight

By Vince Vollo, Director of Marketing



## CHAPIN®

### 8900

Most of us are used to the “quick grab”, mostly plastic, not so durable spreaders you can pick up at your local retailer. With the recent pandemic, consumers have turned to online to satisfy their purchasing habits. In doing so they are exposed to a whole lot more than what is available at the local hardware, or DIY store.



Now, what was once only available to lawn care professionals is now available to anyone with a

smart phone and a credit card. Consumers want better and our 8900A is the best in class when it comes to turf spreaders. What makes this spreader different? Lets start with its construction.



Superior robotically welded stainless steel frame parts make for an absolutely rock solid ride. No torquing or twisting under rugged use. The frame is all 1 inch 304 grade stainless construction for years of durable use even under the most extreme conditions.

The handlebars can be set to 3 different positions to accommodate short, tall and everyone in between. You won't see that on a chain store spreader.



Die cast gears on oil lite bearings and enclosed for uninterrupted performance. 14 inch pneumatic tires and industry standard gate settings make this the spreader to beat. Best yet, we keep it made here in western New York where American knowhow shines. So next time you are walking thru your local retailer and spot that familiar “throw away” plastic toy, the general public thinks of as a spreader – keep this in mind...

**“Chapin makes a better spreader.”**

# MILESTONES

## ANNIVERSARIES ANIVERSARIOS

## NEW BIRTHS! ¡NUEVOS BEBÉS!

**5 YEARS:** Ed Horeth  
**AÑOS** **Kassandra Irvine**  
**Michelle Rushok**  
**Dawn Owen**  
**Nina Ball**

**35 YEARS:** Dennis Moscicki  
**AÑOS**

**55 YEARS:** Ron Odessa  
**AÑOS**

**30 YEARS:** Brenda Milillo  
**AÑOS** **Michael Thompson**



**ATHELIA ROSE ESPOSITO**  
BORN 8/26/2020  
**CONGRATULATIONS NICHOLAS**  
**ANTHONY ESPOSITO!**

# WELCOME TO CHAPIN! BIENVENIDA A CHAPIN!



**Christopher Austin**  
*Production Supervisor*



**Kelly Bixby**  
*Plastics*



**Alec Brogan**  
*Material Handling*



**Robert Burnett**  
*Plastics*



**Ryan Caraballo**  
*Sub Assembly*



**Joseph Christiaansen**  
*Sub Assembly*



**Melissa Cwiklinski**  
*Buyer/Planner*



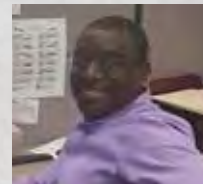
**Dalton Ellis**  
*Plastics*



**Maleak Green**  
*Plastics*



**Greg Johnson**  
*Shipping Supervisor*



**Benoit Kabayiza**  
*Finance*



**Nicholas Maher**  
*Plastics*



**Ashley Newton**  
*Human Resources*



**Carissa Perkins**  
*Sales*



**Alex Snyder**  
*Sub Assembly*



**Ryan Suozzi**  
*Plastics*



**Mack Thomas**  
*Plastics*



**Thomas Thurley**  
*Shipping*



**Rebecca VanderKaay**  
*Finance*

# WORK WITH YOUR FRIENDS!

Here are some more recipients of the Chapin Employee Referral Bonus along with the employee they referred.



*Alec Brogan referred Kelly Bixby*



*Damien Jost referred Joseph Christiaansen  
(left) (right)*

**Get the benefit of this bonus and let others know!**

## CHAPIN HIRES DIRECT!

*Instead of sending your friends to the temp agency,  
send them to Human Resources.*

**There are benefits to being hired direct!**

- Higher starting wage
- Eligible to attend all Company Events
- Fast Track to Union Membership (90 vs. 135 days)
- And... **A REFERRAL BONUS OF \$500 FOR YOU** if they get into the Union (i.e. remain employed for 90 days)

*Applications available at the front desk or online at [chapinmfg.com/jobopportunities](http://chapinmfg.com/jobopportunities).  
For more information, call Marjorie in HR at x3028*

# ¡TRABAJE CON SUS AMIGOS!

Aquí hay algunos destinatarios más del Bono de recomendación de empleados de Chapin junto con el empleado al que recomendaron.



*Alec Brogan recomendó a Kelly Bixby*



*Damien Jost recomendó a Joseph Christiaansen  
(izquierda) (derecha)*

**¡Obtenga el beneficio de este bono y avíseles a los demás!**

## ¡CHAPIN CONTRATA DE FORMA DIRECTA!

***En vez de enviar a sus amigos a la agencia temporal, envíelos a Recursos Humanos.***

**¡Hay beneficios por ser contratado de forma directa!**

- Mayor salario inicial
- Elegibilidad para asistir a todos los eventos de la Compañía
- Vía rápida a la afiliación sindical (90 días frente a 135 días)
- Y... **UN BONO DE RECOMENDACIÓN DE \$500 PARA USTED** si se afilia al Sindicato (por ejemplo, permaneció empleado durante 90 días)

*Las solicitudes se encuentran disponibles en mesa de entrada o en línea en [chapinmfg.com/jobopportunities](http://chapinmfg.com/jobopportunities). Si desea obtener información adicional, llame a Marjorie en RR.HH. al x3028*

# GO ORANGE & BLUE!

## Welcome BM15

In the fall on any given Friday night or Saturday you may hear “GO ORANGE AND BLUE.” I suppose at this point you may wonder which team and what sport those colors represent. In this case, none, really. If you’ve been in the blow molding area, down double head row and happened to notice another machine, you’ll quickly understand that I was not referring to any sports team. BM 15 arrived at Chapin on July 8th.



Sterling blow molders have been a mainstay in our machine line-up for us for some time and when this machine became available it was an opportunity for Chapin to add more capacity to our lines. As with any new to us, used machine, we’ll run this one through a thorough cleaning and rebuilding process. Why do we buy these used machines you might ask? Condition, commonality in parts with our other machines, and familiarity with the processing capabilities are important reasons that come into consideration.

As with any of our other double head blow molders, this machine will be set up in such a way that it will accept any of our molded bottles. That said, the 1 gallon Sure Spray bottle is our most popular sprayer and BM 5 is scheduled to capacity so the ideal state that is planned will be running more 1 gallon Sure Spray units. The final layout of the line will be a bit different however, the production line will be set up to utilize more automation so we’ll be adding a robotic unloading arm and an automated trimming station as soon as possible to make it a very efficient line.

This year, the Covid 19 pandemic pushed us to our limits on capacity and in some cases we’ve turned away opportunities which is unfortunate. This machine came at the right time and will be a welcome addition. The timeline is in place and a set of new molds are all ordered. It may not look like much now but you’ll see work continuing up until November when we hope to fire the machine and start filling customer orders.

# wellness **UPDATE**



## Flu Clinic

Our Flu Clinic ran on 9/22 and was a success. 41 people who received a flu shot. *Thank you to all who participated!*



## Chapin Strong Wellness Program

Chapin is offering a new points based wellness program to give employees extra benefits/discounts for their health care plan. For details, please see Monica in HR.



## Breast Cancer Awareness Month

October is breast cancer awareness month. If you purchase a shirt and wear it on any Friday during the month you could win a prize! We will also be doing 50/50 drawings each Friday. Check with HR for shirt availability and 50/50 tickets.



We couldn't hold an in-person golf tournament this year but that didn't stop us from raising \$5,000 for Genesee Cancer Assistance!  
**Thank you to all who participated!**

# Chapin Vegetable Garden Contest Winners

The Chapin Vegetable Garden contest was a great success, judging from the photos of beautiful and productive gardens provided by our contestants. The contest was conducted from June 26 through August 28 with contestants providing photos weekly to track the progress of their gardens. We received more information than we asked for including full scale images of the gardens, close-ups of vegetables and even recipes created from the bounty. All gardens were impressive and produced an enviable selection of perfect fruits and vegetables. Thank you to all of our contestants for participating!

## First Prize: Anne Miller

4702 32 oz. *Hydro.Feed* and \$100 Home Depot Gift Card



Our first prize winner is Anne Miller. Her garden to table presentation and wide variety of vegetables and fruits won over the judges. Anne introduced a new vegetable or fruit nearly every week of the contest and demonstrated her creative cooking skills as well with mouth-watering images of her recipes. Her garden includes zucchini, tomatoes, snap beans, peppers, asparagus, brussels sprouts, rutabagas, beets, herbs, elderberries, currants, grapes, apples, raspberries and strawberries.

## Second Prize: Chris Rumfola

4701 24 oz. *Hydro.Feed* and \$50 Home Depot Gift Card



Chris has a huge garden overflowing with tomatoes, corn, peppers, eggplant, cabbage, snap peas and zucchini, providing many options for delicious dinners, salads and sandwiches. (There's nothing like a sandwich with fresh tomatoes slices and mayo!) Chris canned more than 140 quarts of tomatoes and froze more than 100 ears of corn. He will be enjoying the fruits of his garden until next spring!



### Third Prize: Travis Bartz

4700 16 oz. Hydro.Feed and \$25 Home Depot Gift Card



Travis has the entire produce section of a grocery store in his garden! His two, well cultivated backyard plots produce an enviable bounty of huge and healthy vegetables including corn, tomatoes, peppers, cucumbers, lettuce, peas, beans, cauliflower, broccoli, potatoes, onions and artichokes

### Honorable Mention – Nick Mesler

New G6015 Wet Dry Hose End Sprayer



Nick has a city garden with two small, but very productive and beautifully maintained garden plots. The giant beanstalk in the larger plot is amazing! His garden delivers a bounty of lettuce, tomatoes, peppers, beans, peas, cucumbers and strawberries.

### Honorable Mention – Casey Newton

New G6015 Wet Dry Hose End Sprayer



Casey's impeccable raised garden beds and perfect vegetables belong in a feature in Horticulture magazine. He grows a wide variety of vegetables including red and yellow tomatoes, squash (two varieties), zucchini, eggplant, cucumbers, garlic, onions, lettuce and delicious strawberries, (yes, I tasted one!).

# FALL RECIPES



## EASY PUMPKIN CAKE (from delish.com)

### Ingredients:

#### For the Cake:

- 2 c. all-purpose flour
- 2 tsp. ground cinnamon
- 1 tsp. kosher salt
- 1 tsp. baking powder
- 1/2 tsp. baking soda
- 1/4 tsp. ground nutmeg
- 1/4 tsp. ground ginger
- 1/2 c. (1 stick) butter, softened
- 1 c. packed brown sugar
- 1/2 c. granulated sugar
- 4 large eggs
- 1 tsp. pure vanilla extract
- 1 (15-oz.) can pumpkin puree

#### For the Frosting:

- 1 (8-oz.) block cream cheese, softened
- 4 tbsp. butter, softened
- 2 c. powdered sugar
- 1 tsp. pure vanilla extract
- Pinch kosher salt
- Crushed gingersnaps, for topping

### Instructions:

1. Preheat oven to 350°. Line a 9"-x-13" baking pan with parchment and grease with cooking spray. In a medium bowl, whisk together flour, cinnamon, salt, baking powder, baking soda, nutmeg, and ginger.
2. In a large bowl using a hand mixer (or in the bowl of a stand mixer), beat butter and sugars together until light and fluffy. Add eggs, one at a time, beating well after each addition. Add vanilla and pumpkin puree and beat until incorporated. Add dry ingredients and mix until just combined.
3. Pour batter into prepared baking pan and smooth top. Bake until a toothpick inserted in middle comes out clean, 30 minutes. Let cool completely.
4. Meanwhile, make frosting: In a large bowl using a hand mixer (or in the bowl of a stand mixer), beat cream cheese and butter until smooth. Add powdered sugar and beat until no lumps remain, then add vanilla and a pinch of salt.
5. Lift cake out of pan by parchment paper and place on serving platter or cutting board. Frost cake using an offset spatula and top with crushed gingersnaps.



## BUTTERNUT SQUASH SOUP (from loveandlemons.com)

### Ingredients:

- 2 tablespoons extra-virgin olive oil
- 1 large yellow onion, chopped
- 1/2 teaspoon sea salt
- 1 (3-pound) butternut squash, peeled, seeded, and cubed
- 3 garlic cloves, chopped
- 1 tablespoon chopped fresh sage
- 1/2 tablespoon minced fresh rosemary
- 1 teaspoon grated fresh ginger
- 3 to 4 cups vegetable broth
- Freshly ground black pepper

### Instructions:

1. Heat the oil in a large pot over medium heat. Add the onion, salt, and several grinds of fresh pepper and sauté until soft, 5 to 8 minutes. Add the squash and cook until it begins to soften, stirring occasionally, for 8 to 10 minutes.
2. Add the garlic, sage, rosemary, and ginger. Stir and cook 30 seconds to 1 minute, until fragrant, then add 3 cups of the broth. Bring to a boil, cover, and reduce heat to a simmer. Cook until the squash is tender, 20 to 30 minutes.
3. Add the garlic, sage, rosemary, and ginger. Stir and cook 30 seconds to 1 minute, until fragrant, then add 3 cups of the broth. Bring to a boil, cover, and reduce heat to a simmer. Cook until the squash is tender, 20 to 30 minutes.



## CREAMED CORN SKILLET CHICKEN

(from closetcooking.com)

### Ingredients:

- 4 slices bacon, cut into 1 inch pieces (optional)
- 1 pound boneless, skinless chicken breasts (or thighs)
- salt and pepper to taste
- 1 tablespoon butter
- 1 small onion, diced
- 4 cups corn (fresh, about 6 ears of corn, or frozen)
- 1 clove garlic, chopped
- 1/2 teaspoon red pepper flakes (optional)
- 1 teaspoon fresh chopped thyme, chopped (or 1/2 teaspoon dried thyme)
- 1/2 cup chicken broth (or dry white wine)
- 1/2 cup heavy cream
- 1 tablespoon butter
- 1 tablespoon white miso (optional)
- 1/4 cup parmigiano reggiano (parmesan cheese), grated
- salt and pepper to taste
- 2 tablespoons fresh basil, torn

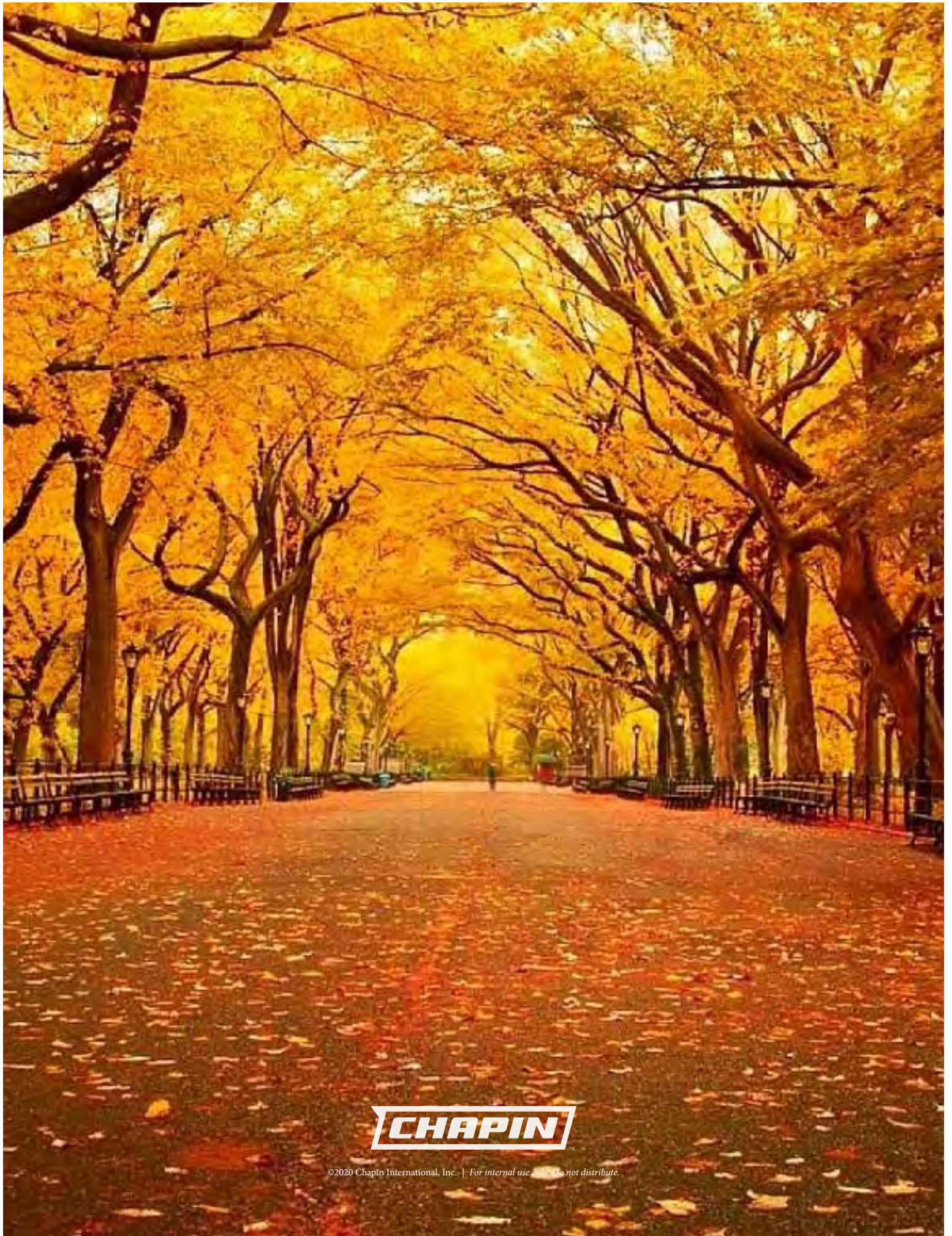
### Instructions:

1. Cook the bacon in a skillet until crispy and set aside on paper towels to drain, before draining off all but 1 tablespoon of bacon grease from the pan.
2. Season the chicken with salt and pepper to taste, add to the skillet and cook in the bacon grease over medium-high heat until cooked through, about 2-4 minutes per side, before setting aside.
3. Add the butter to the skillet, let it melt, add the onion and corn, mix, and let it sit cooking until the corn is lightly charred, mix it up and let it char again, about 6-10 minutes.
4. Add the garlic, red pepper flakes and thyme and cook until fragrant, less than a minute.
5. Add the chicken broth and deglaze the pan by scraping any brown bits from the bottom of the pan with a wooden spoon while the broth simmers.
6. Add the cream, bring to a boil, reduce the heat to a simmer before adding the chicken and simmering for 5 minutes.
7. Add the butter, miso and cheese, let it melt in before seasoning with salt and pepper to taste.
8. Mix in the basil and bacon and enjoy!

**Note:** The chicken breasts should be relatively small, less than 1 inch thick. If they are larger you should pound them thin or butterfly them.

### Extra Options:

- Omit the bacon and cook the chicken in 1 tablespoon oil instead of the bacon grease.
- Use asiago or pecorino cheese instead of parmesan!
- Add or replace the red pepper flakes with a pinch of hot smoked paprika or chipotle chili powder!
- Add extra veggies like diced red bell peppers, diced jalapenos, sliced zucchini, sliced mushrooms, etc.



**CHAPIN**<sup>TM</sup>

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